# Coordinated assessment
## Simplify and streamline your compliance efforts

Complying with stringent, complex compliance and regulatory requirements is integral to the success of your business, yet it can take a toll on your internal team's ability to perform efficiently and drive business effectively. To make the ongoing compliance process less painful and more efficient and empowering, Coalfire has developed the coordinated assessment.
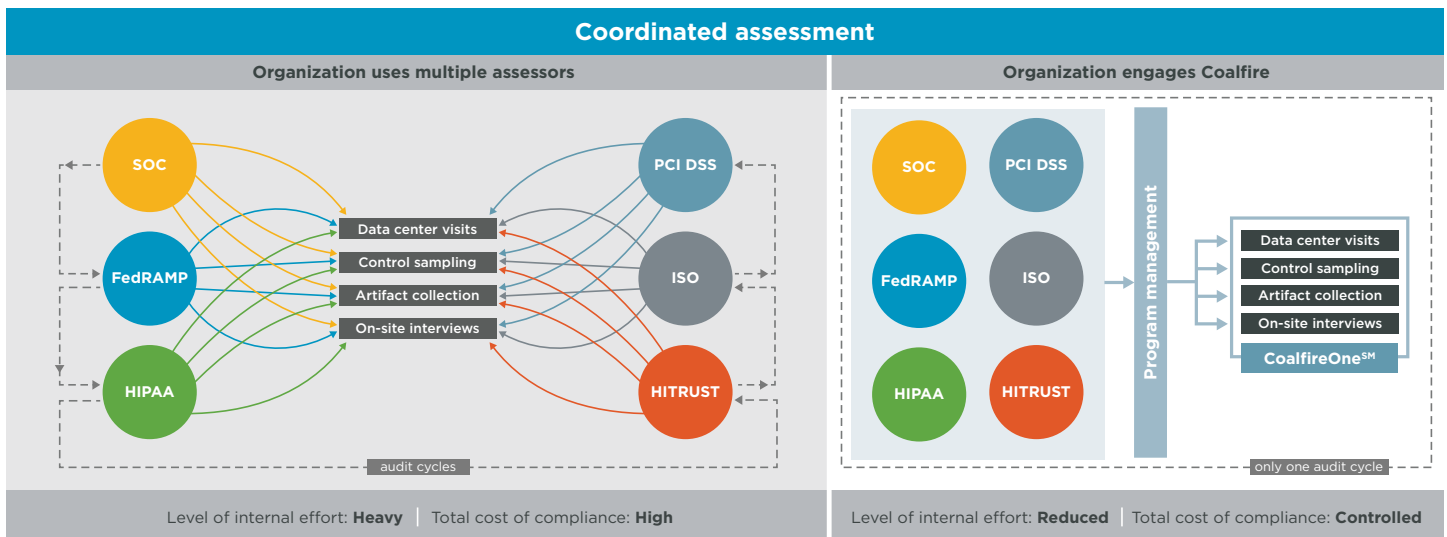
### REDUCE AUDIT FATIGUE

Today's threat-heavy world has resulted in an explosion in regulatory oversight and security scope creep. The constant drive to keep up with compliance and its ongoing assessment cycle can lead to audit fatique – leaving you with little time to focus on strategic initiatives, including product and engineering roadmaps.

Our coordinated assessment aims to change all that. By eliminating the heavy uplift required to execute compliance, we make compliance programs scalable, sustainable, and consistent.

- Standardize the assessment approach across frameworks by using one knowledgeable assessor for all compliance needs.
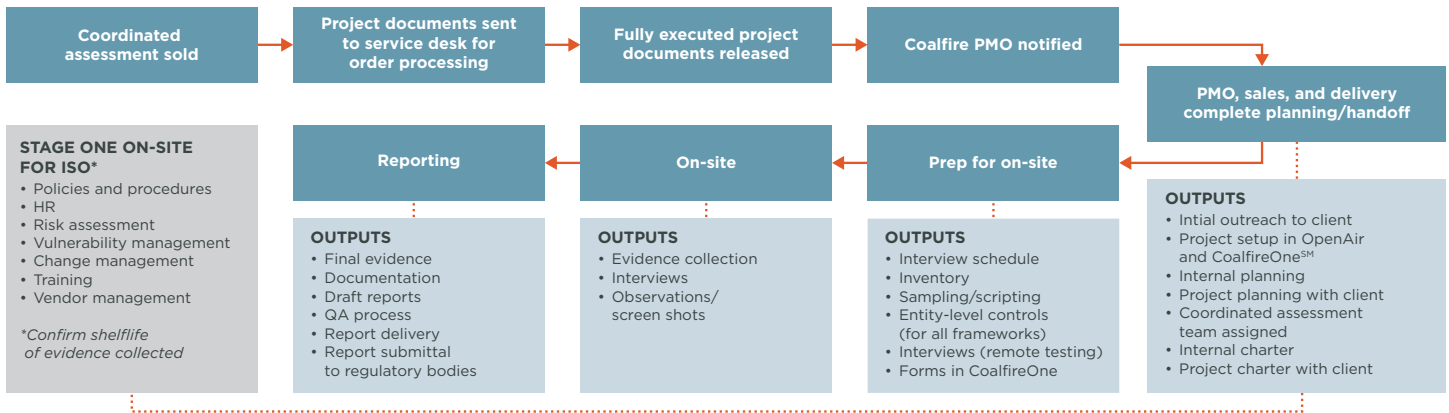
- Reduce level of effort spent on maintaining compliance by eliminating duplicate evidence collection and reviews, multiple interviews with architects and engineers, and repeat knowledge transfers.

- Achieve ongoing visibility, eliminating periods of low visibility that can result in unpleasant surprises during the assessment.

- Remediate issues sooner, strengthening your security posture and reducing the risk of breaches.

- Efficiently get initial certifications, maintain them effectively, and scale your program to meet the changing needs of your business.



**Coordinated assessment**

**Organization uses multiple assessors** — SOC, FedRAMP, HIPAA, PCI DSS, ISO, HITRUST → Data center visits, Control sampling, Artifact collection, On-site interviews — audit cycles
Level of internal effort: **Heavy** | Total cost of compliance: **High**

**Organization engages Coalfire** — SOC, PCI DSS, FedRAMP, ISO, HIPAA, HITRUST → Program management → Data center visits, Control sampling, Artifact collection, On-site interviews — CoalfireOne℠ — only one audit cycle
Level of internal effort: **Reduced** | Total cost of compliance: **Controlled**

## HOW DOES THE PROGRAM WORK?

We coordinate efforts across your audits and assessments to minimize the time spent on compliance efforts, without jeopardizing the quality of your assessments. We will assign a program manager who focuses on strategically aligning audit cycles, reporting dates, scopes, interview schedules and site visits, and coordination of evidence collection.

Based on these efforts, you will receive an overall assessment program plan, consolidated evidence request list, consolidated interview schedule and agendas, and coordinated site visits. This customized plan maximizes testing overlap and ensures all framework-specific controls are tested at the necessary technical depth.



**Coordinated assessment sold** → **Project documents sent to service desk for order processing** → **Fully executed project documents released** → **Coalfire PMO notified** → **PMO, sales, and delivery complete planning/handoff**

**STAGE ONE ON-SITE FOR ISO***
- Policies and procedures
- HR
- Risk assessment
- Vulnerability management
- Change management
- Training
- Vendor management

*Confirm shelflife of evidence collected*

**Reporting**

**OUTPUTS**
- Final evidence
- Documentation
- Draft reports
- QA process
- Report delivery
- Report submittal to regulatory bodies

**On-site**

**OUTPUTS**
- Evidence collection
- Interviews
- Observations/ screen shots

**Prep for on-site**

**OUTPUTS**
- Interview schedule
- Inventory
- Sampling/scripting
- Entity-level controls (for all frameworks)
- Interviews (remote testing)
- Forms in CoalfireOne

**OUTPUTS**
- Intial outreach to client
- Project setup in OpenAir and CoalfireOne℠
- Internal planning
- Project planning with client
- Coordinated assessment team assigned
- Internal charter
- Project charter with client

## ONGOING VISIBILITY THROUGH COALFIREONE

The CoalfireOne℠ compliance management platform is the single source of truth for managing and coordinating both internal and external resources every step of the way. From information gathering to knowledge sharing, CoalfireOne provides ongoing visibility and keeps the teams ahead of issues and on schedule.

## BENEFITS OF COALFIRE'S COORDINATED ASSESSMENT

- Align your compliance efforts with your business priorities with strategic and execution support.

- Coordinate compliance activities across regulations, so you can reduce the overhead required to meet multiple obligations.

- Effectively use compliance to avoid the headlines and unlock new markets.

- Leverage a team of compliance framework experts per audit rather than general IT auditors with minimal experience in multiple frameworks.

- Get to market quicker, while freeing internal resources to do what needs to be done for the business.

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**COORDINATE YOUR COMPLIANCE ACTIVITIES ACROSS REGULATIONS – REDUCING THE TOTAL COST OF COMPLIANCE AND MAKING YOUR PROGRAM SUSTAINABLE FOR THE LONG TERM.**

Coalfire.com | 877.224.8077

## COALFIRE

### About Coalfire

Coalfire is the trusted cybersecurity advisor that helps private and public sector organizations avert threats, close gaps, and effectively manage risk. By providing independent and tailored advice, assessments, technical testing, and cyber engineering services, we help clients develop scalable programs that improve their security posture, achieve their business objectives, and fuel their continued success. Coalfire has been a cybersecurity thought leader for nearly 20 years and has offices throughout the United States and Europe. For more information, visit **Coalfire.com.**