StateRAMP advisory services

A standardized, proven approach for cloud service providers pursuing StateRAMP authorization

Increasingly, before cloud service providers (CSPs) can sell to state and local governments, they must prove their cybersecurity measures are powerful enough to protect customers' infrastructure and applications. The State Risk and Authorization Management Program (StateRAMP) is modeled on the federal version (FedRAMP) that provides a standardized approach to security assessment, authorization, and continuous monitoring for CSPs.

To help you go to market faster and more securely, while using internal resources more effectively, Coalfire advises you on achieving StateRAMP authorization using a proven, time-tested methodology and established subject matter expertise.

As a critical partner in the program's development, we have deep knowledge of the emerging StateRAMP ecosystem and maintain a strong relationship with StateRAMP executive leadership and the Program Management Office (PMO). This unparalleled knowledge base covers every angle of concern for meeting security requirements for state and local governments.

Additionally, we leverage our experience as the top FedRAMP Third Party Authorization Organization (3PAO) to efficiently develop custom StateRAMP solutions. Through our comprehensive, turnkey StateRAMP security packages that are assessment-ready, paired with actionable solutions, you can get to market quickly and achieve return on your security investments.

Our approach

Our approach to helping you achieve and maintain StateRAMP Authority to Operate (ATO) comprises three activity groups: gap analysis, readiness preparation, and documentation development.

Gap analysis

- Introduction to the StateRAMP program
- Anticipated timeline for pursuing StateRAMP authorization
- In-depth information-gathering session to engage stakeholders using a guided discussion format to learn about organizational structure, information systems, StateRAMP control implementation status, overall compliance posture, and any other concerns regarding position
- Data analysis to understand the implementation status of each security control and appropriately identify control deficiencies

Readiness preparation

- Expert-led discussion on StateRAMP Ready minimum mandates and required documentation
- Stakeholder review of:
  - Information system security boundary updates
  - Outstanding gaps
  - StateRAMP control baseline-related questions to determine whether systems meet requirements

Using an iterative, collaborative process, the necessary readiness documentation, including the StateRAMP Controls Matrix (implementations) and StateRAMP System Security Plan template, is then finalized in preparation for the readiness assessment.

Documentation development

We continue to collaborate with you to produce documentation and issue drafts for review. After receiving your feedback on the initial draft, we perform revisions and quality assurance to deliver a final draft of these documents:

- Information security policies
- Data questionnaire
- Privacy threshold analysis and privacy impact analysis
- System security plan and controls matrix
- Rules of behavior
- IT contingency plan
- Configuration management plan
- Incident response plan
- Continuous monitoring plan

Why Coalfire

- We helped pioneer the new StateRAMP program, serving on both the Steering and Standards and Technical Committees.
- We are one of the first 3PAOs to receive StateRAMP accreditation and have more clients listed on the StateRAMP Authorized Vendor list than any other 3PAO.
- One hundred percent of systems that achieved StateRAMP authorization worked with Coalfire.
- More than 60% of current StateRAMP-Ready systems used Coalfire – more than any other 3PAO.

"Since StateRAMP's inception, Coalfire has provided invaluable information, insight, thought leadership, and guidance to help build the framework to make StateRAMP a reality. We at StateRAMP are proud of our partnership with Coalfire and look forward to many years of collaboration."

LEAH MCGRATH, EXECUTIVE DIRECTOR, STATERAMP

Achieve compliance faster and quickly enter new markets.

Learn more about Coalfire's StateRAMP advisory services.

Coalfire.com | 877-224-8077

COALFIRE.

About Coalfire

The world's leading organizations – the top 5 cloud service providers; 8 of the top 10 SaaS businesses; and 3 of the top 5 in financial services, healthcare, and retail – trust Coalfire to elevate their cyber programs and secure the future of their business. As the largest global firm dedicated to cybersecurity, Coalfire delivers a full lifecycle of solutions through professional services, managed services, and technology platforms to help our clients solve their toughest cyber challenges. With more than 20 years of proven cybersecurity leadership, Coalfire combines extensive cloud expertise, industry knowledge, and innovative approaches to fuel success. For more information, visit Coalfire.com.

DS_StateRAMP_04142022